**Business Broker:**

**Why we are hiring:**  
Our firm is currently being courted by bankers, investment groups, and financial institutions interested in funding or investing in the purchase of businesses. The economy of the past few years and the aging baby boomers have coalesced to place attractive businesses on the market at a time when the entrepreneurial marketplace is once again eager to invest in business.  
  
**The Position of Business Broker:**  
Our Business Brokers are of the highest caliber and able to build relationships based on trust, integrity and confidentiality. They are top producers and over achievers who apply their strengths with professional tenacity, representing entrepreneurs looking to market their business, or purchase select businesses; they are relentless in their search for investors and entrepreneurs that are a match for our clients.   
  
**Are you a match?**  
Our base plus commission Business Brokers have a remarkable opportunity to be the catalyst for connecting buyers and sellers and striking deals that leave both parties fulfilled, and provide them with unlimited income potential. If you’re ready for a career that puts you on the inside of fascinating businesses in all industries, one that allows you to represent and become acquainted with highly accomplished clients, and has you working with high achievers on a daily basis, then you need to find out more about this position.

**Position Requirements:**   
Our Business Brokers come from a variety of backgrounds. No specific work experience is required; however, our top performers share the following characteristics, skills and attributes:  
• Entrepreneurial spirit

• Real world business experience  
• Strong professional communication skills, in person and by phone   
• Highly professional personal presentation  
• Persistence in their pursuit of quality clients  
• Driven and internally motivated to succeed